

# Retail Management System

## Store Operations

### Features Summary

#### Hardware and operating systems

Runs under Windows® 98,  
Windows® Millennium Edition,  
Windows NT® 4.0 (SP5),  
Windows® 2000 and Windows® XP  
Supports popular OPOS devices  
Support for Windows printers, keyboard  
wedge mag card readers, and  
PC/PS-2keyboards

#### Point-of-sale capabilities

Customizable, resizable transaction screen  
Graphical user interface with touchscreen  
User-definable keyboard-shortcut macros  
Unlimited line item entry  
Automatically look up price (sales, quantity  
discount, promotional, price levels)  
Automatically compute tax, VAT  
Look up quantity and item attribute  
Display item picture, extended description  
and sub-descriptions  
Select shipping carrier and calculate  
shipping charges by weight/value  
Multi-tender (i.e., cash, check, credit card)  
Accept food stamps  
Print check validation endorsement  
Sell and redeem vouchers/gift  
certificates/gift cards  
Place transaction on hold and recall  
Perform voids and returns at POS  
Access online credit card authorizations and  
capture electronic signatures  
Supports mix-and-match pricing structure  
Discount entire sale or selected items  
at time of sale  
Add customer account  
Access customer info (i.e., total sales,  
number of visits, last visit date)  
Issue store credit  
Receive payment(s) for individual invoices  
Process deposits on orders  
Search by customer's ship-to address  
Create and process layaway, back orders,  
work orders and sales quotes  
Credit items sold to selected sales reps  
View daily sales graph at the POS  
View and print journals from any register  
Preview, search and print journals by  
register, batch and/or receipt number  
Print X, Z, and ZZ reports  
Print receipts, invoices and pick tickets  
with logos/graphics  
Print kit components on receipt

#### Inventory types

Standard and service items  
Serialized (up to 3 serial numbers)

Matrix (apparel)  
Lot matrix, kits  
Assembly (bill of material)  
Weight (tare, actual), gasoline  
Tag-along, parent/child  
Voucher (gift card, gift certificate)  
Items you fabricate; shows components

#### Inventory control and tracking

Track and manage all inventory types  
Organize and modify assembly, matrix,  
and lot matrix items using clear  
spreadsheets  
Look up and modify matrix items by  
specific attribute (i.e., size, color)  
Automatically calculate inventory  
replenishment by restock level  
or quantity sold  
Supports multiple suppliers for each item  
Define "master pack" quantity for ordering  
Assign item substitutes  
Serial number tracking  
Unlimited item aliases  
Parent & child quantity  
Attach notes/reminders to specific items  
Automatically generate purchase orders  
Receive shipments  
Transfer inventory in/out  
Process external file (data collection unit)  
Store and track offline inventory  
(items not for sale, breakage, etc.)

#### Pricing, sales and promotions

Set up mix and match pricing structure  
"Buy X, get Y" discount capability  
Lot pricing (single, six-pack, case, etc.)  
Multiple price levels/customer  
(price break tables)  
Discount from retail, mark up from cost  
Set profit margin, price rounding rules  
Discount by dollar amount  
Assign subtotal amount  
Set percent of discount  
Put items on sale/promotion  
Set up happy hours and sales schedules  
Multiple tax rate tables (percent, base, cap)  
multiple sales tax (GST, PST, etc.)  
Supports Euro and Value Added Taxation  
Define sales commission schedule  
Give change in local currency

#### Advanced security options

Built-in security system for Manager  
and POS programs  
Every menu and field can be protected per  
cashier's security level. Data fields can  
be hidden, view-only or editable.



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### Advanced security options - *continued*

- Set cashier floor and return limits
- Assign log-on password
- Reason codes for discounts, price override and adjustments
- Grant or deny cashier permissions to:
  - Enter opening or closing amounts
  - Change price, tax amount
  - Allow "No sales" (open drawer)
  - Allow payouts
  - Allow item cost display
  - Allow editing of time-clock entries
  - Allow generation of X reports
  - Hold transactions
  - Perform blind closeouts
  - View sales journal and sales graph
  - Sign on before each transaction
  - Allow new customers at POS
  - Allow customer account modification
  - Allow deletion of customers and items
  - Allow item information modification
  - Enable global customers for multi-store
  - Allow POS serial number creation
- Show/hide customer addresses at POS

### Time saving tools

- Assistant speeds large database changes
- New Item Wizard quickly adds inventory
- Label Wizard designs and prints barcode and graphic labels
- Calendar event planner and reminder

### Customizable active reports

- Filter, hide, sort and group report data
- Print preview
- Adjust report header/columns on-screen
- Drill-down for access and/or to modify detailed database information directly from Active Reports

- Memorize your custom reports
- Export data to multiple formats
- Some highly customizable reports include:
  - Customer list
  - Account activities & receivables aging
  - Daily sales with filters and "Grouped by"
  - Summary daily tax collected
  - Detailed sales and detailed tax collected
  - Commissions
  - Register analysis
  - Department sales/cost
  - Top performers
  - Regional sales
  - Item price and quantity lists
  - Item value list
  - Item reorder list
  - Item movement report
  - Offline inventory list
  - Serial number list
  - Supplier list
  - Alias and substitute lists
  - Work order summary and detailed lists
  - Back order summary and detailed lists
  - Quote summary and detailed lists
  - Vouchers summary and detailed lists
  - Purchase orders
  - Inventory transfers in/out
  - Open layaways & expiration reports

### Customer management and marketing

- Track purchases by date, price, quantity
- Search by account information
- Define different account types (i.e., revolving)
- Aged receivables option
- Look up, adjust and track invoices for specific customer accounts
- Apply finance charges on accounts
- Bill payments for net terms
- Place limits on customer purchases for specified time period

- 15 user-defined fields for customer data (i.e., birth date, driver's license number, resale permit number, etc.)
- Create customer accounts at the POS
- Multiple shipping addresses per customer
- Reprint customer statements & receipts
- Generate mailing lists
- Print accounts receivable aging report
- Print account activities report

### Employee management

- Track and manage employee information
- Set up and manage sales commissions
- Send messages to cashiers
- Time clock and time card report

### Interface with popular accounting software

- Microsoft Business Solutions
  - Small Business Manager
  - Dynamics
  - eEnterprise
- MYOB®
- Peachtree® Accounting for Windows
- QuickBooks® for Windows
- Open standards allow universal Windows import/export

### Internet applications

- Web-enabled with XML for cross-platform data sharing
- Retrieve and process orders from many virtual storefronts
- NetDisplay advertises to in-store customers
- Custom POS buttons (on-screen shortcuts to Web sites, software & application tools)
- FedEx® shipping and tracking by Web



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